

Parr, Christine E. (BA) (FBI)

From: Andy <andy@execvillas.com>
Sent: Friday, August 27, 2021 2:07 PM
To: Parr, Christine E. (BA) (FBI)
Subject: [EXTERNAL EMAIL] - FW: Management Presentation

From: Andy
Sent: Wednesday, August 12, 2020 7:42 AM
To: Marilyn Mosby <marilynmosby@hotmail.com>
Cc: Felipe <felipe@execvillas.com>
Subject: Re: Management Presentation

Hi Marilyn

The cleaning on a 8 bedroom property is \$180 per clean and is performed after every guest. It's not a monthly fee it's as and when needed

We have around 30 -40 agents all around the world that supply us with reservations which means we are not reliant on one market place . As holiday seasons vary around the world it enables us to get to the occupancy levels we need to get to so our clients get a return on the investment. For example in January / February we have a large South American company we deal with who do a lot of bookings then as it's there summer holidays where as from the UK for example it's quiet as it's a different season

We are also linked into all the major websites like vrbo , booking.com , Agoda , Airbnb etc etc but this only gives us around 10% of our total revenue

The commission is 15% in any reservations we generate of you are to generate the booking it would be put in the system as a owner reservation and no 15% commission taken

Hope this answers the queries but please don't hesitate to ask if you have any more or would simply like to proceed

Regards

Andy

Sent from my iPhone

On Aug 12, 2020, at 7:35 AM, Marilyn Mosby <marilynmosby@hotmail.com> wrote:

How much are the cleaning services for an 8 bedroom house? Is there a monthly rate for the cleaning services as well? What mediums do you use to advertise the property? Do you only receive a commission on the rentals that you generate? How do you know the rental is generated by your advertisement?

Please let me know at your earliest convenience.

Thanks

Sent from my iPhone

On Aug 11, 2020, at 4:20 PM, Felipe <felipe@execvillas.com> wrote:

Hi Marilyn,

First of all thank you for the opportunity to introduce our company to you.

Attached our management presentation for you appreciation.

We have a simple and easy contract that the owner can look and sign electronically.

We provide an username and password to access our portal that the owner can tracking the bookings, create your own bookings, check statements and etc..

If you have any questions please let me know,

Thank you,

Best Regards,

Felipe Jorge
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Email: felipe@execvillas.com

<Management Presentation.pdf>